



WEBB COUNTY PURCHASING DEPARTMENT

1110 Washington, Suite 101

Laredo, Texas 78040

(956) 523-4125

(956) 523-5010

Questions / Answers Submitted

1(a). The RFP states that its purpose is to “accept donations, exchange of real property and/or to purchase land for the construction of this project.” However, the RFP does not state that the County may accept a “donation” of the property itself in exchange for the construction of certain infrastructure related to the project. Considering this, will the County consider a donation/exchange of the property itself (i.e., a “donation” of approximately 150 acres) for the construction of certain infrastructure (i.e., streets, drainage, sewer, water, and other utility systems related to the project on the property) related to the project?

The County may consider donations of land for the construction of certain infrastructures that would directly impact the project and not for other private and/or non-project related ventures. The project, if funded would require certain infrastructure improvements regardless of whether or not the County accepts donation of land, purchase or any other legal transaction that would result in the development of a County Fairgrounds.

1(b). If the County will consider such an exchange (i.e., the construction of certain infrastructure related to the project in exchange for “donated” acreage), will the County also consider entering into a mutually acceptable written agreement with the Proposer and/or any other appropriate entity in order to define the terms of such a donation/exchange (i.e., the timing of the construction of such infrastructure, the scope of such infrastructure, and/or to address any other potential benefits/considerations related to such an exchange)?

The County may consider entering into any legal type of written agreement, contract or other form of contractual / binding format only after Commissioners Court has approved the recommendation to award the RFP to successful proposer and after negotiations of all terms and conditions are finalized and agreed upon by both parties through a fully executed contract. The County also has the right to stop all negotiations, rescind the award and negotiate with the next qualified proposer and/or reject all proposals if it's in the best interest of Webb County.

1(c). If the County will consider such an exchange (i.e., the construction of certain infrastructure related to the project in exchange for “donated” acreage), will the County also consider the Proposer making a non-binding “conditional” proposal pursuant to this RFP or otherwise that could be revoked and/or withdrawn by the Proposer later (i.e., beyond the “closing time and date” as provided for in Section 6 of the “General Terms and Conditions for Request for Proposals/Bids” of the County of Webb, which is an attachment to the RFP), if necessary, should the parties not be able to reach an agreement on the terms of a written agreement as referenced in 1(b)?

Section six (6) refers only to the deadline of the proposal. Any terms and conditions that are being negotiated are not binding until Commissioners Court approves the contract and there is a fully executed contract signed by both parties.

1(d). If the County will consider such an exchange (i.e., the construction of certain infrastructure related to the project in exchange for "donated" acreage), is it still necessary for the bidder to submit a "bid bond" (as referenced in the RFP) at the time of the RFP submittal? If so, what would be bonded?

A "bid bond" is not applicable in this RFP.

2. Is it possible for the County to accept multiple proposals (i.e., multiple pieces of property) pursuant to this RFP? In other words, could more than one (i.e., two or more) Proposers (multiple pieces of property) be "awarded the contract" pursuant to this particular RFP or will only one party (only one piece of property) be "awarded the contract" pursuant to this RFP?

The County will accept multiple proposals from the same proposer and/or one proposal can have multiple options. As long as they are clearly explained in the proposal document.

3. The RFP mentions that "public interviews during a regularly scheduled Commissioners Court meeting" may be requested by the County as part of its evaluation process. May the County (or the Proposer) also request interviews of individual Proposers as part of its evaluation process?

The County may/may not request public interviews of proposers. The proposer may not request interviews of individual proposers as part of the evaluation process. The proposer may request to be interviewed but not to interview other proposers. That is a County function administered through the Purchasing Agent for Webb County.